



Ethanol and sustainability issues – The case of Brazil and new opportunities for innovation and development

Thiago Romanelli, Dr
Dept of Rural Engineering
College of Agriculture “Luiz de Queiroz”
University of Sao Paulo

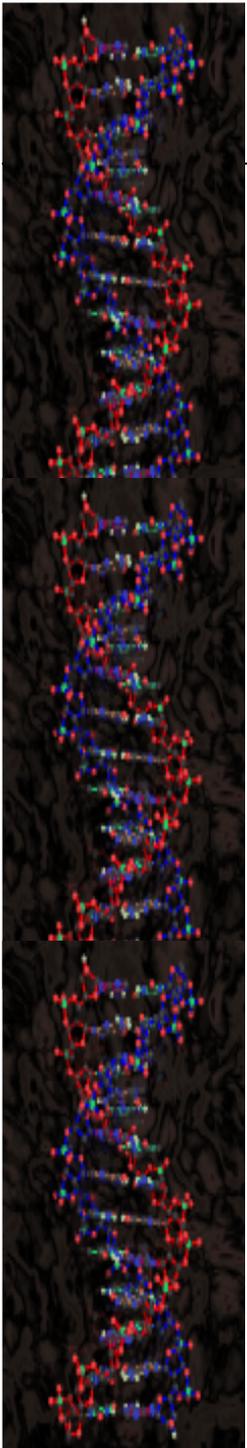
Sao Paulo– June 18, 2008



Brazilian Center for Biofuels`s background



**Brazilian Center for Biofuels at the University of Sao Paulo –
School of Agronomy – Sao Paulo State**





The roles and functions of the Brazilian Center for Biofuels:

“ A Think Tank” @ the University of Sao Paulo

Contribution to:

- Strategic and applied research
- S&T&I supporting and influencing policies
- Awareness raising and capacity building
- Mitigation of GHGs and carbon projects

Key biofuels drivers



Global and larger frameworks supporting biofuels deployment

Oil consumption and prices: a security issue

IPCCC and Stern report – environmental and economic impacts of GHGs

USA – goals of reducing 10% gasoline consumption in 20 years

EU – Directives on Biofuels 2003/30/EC & Biofuels Vision 2030

Kyoto targets and voluntary commitments

Cost effective substitution and future technologies available....

Competitive prices and being renewable



Some remarks...

Energy intensity economies – developed versus developing countries

Asymmetric impacts of GHGs in countries – the poor will suffer the most

Livelihoods ... trends in consumption patterns and cultural behavior

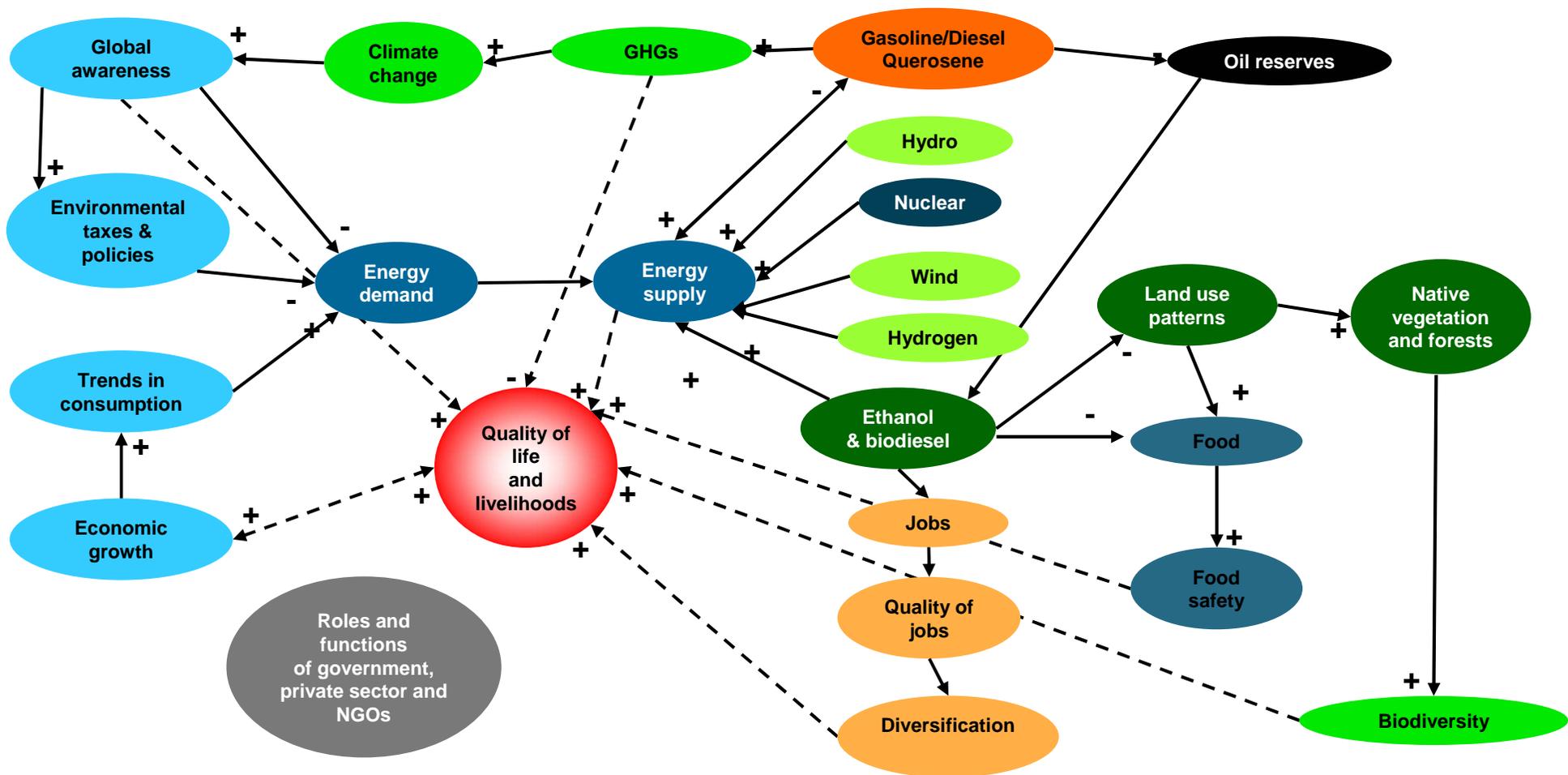
The role of renewable energy sources

Technologies and biofuels: competitiveness and innovation

Biofuels framework - understanding key drivers of energy supply and demand



System dynamics and their multiple interactions

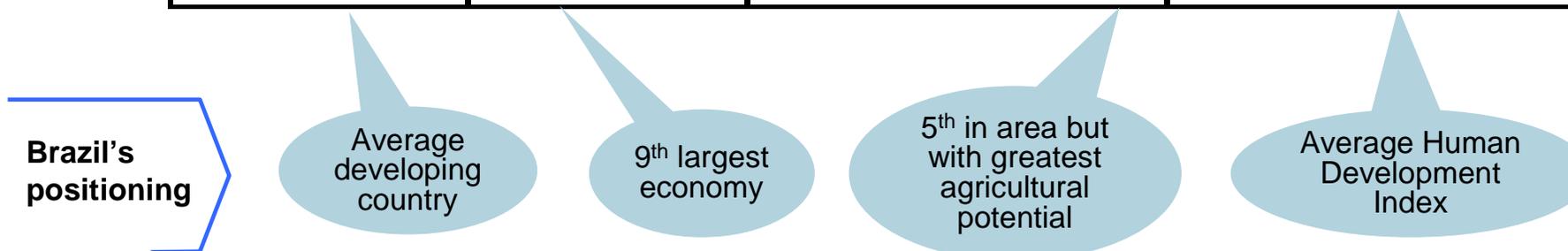




Brazil is well positioned in terms of economy, size and potential

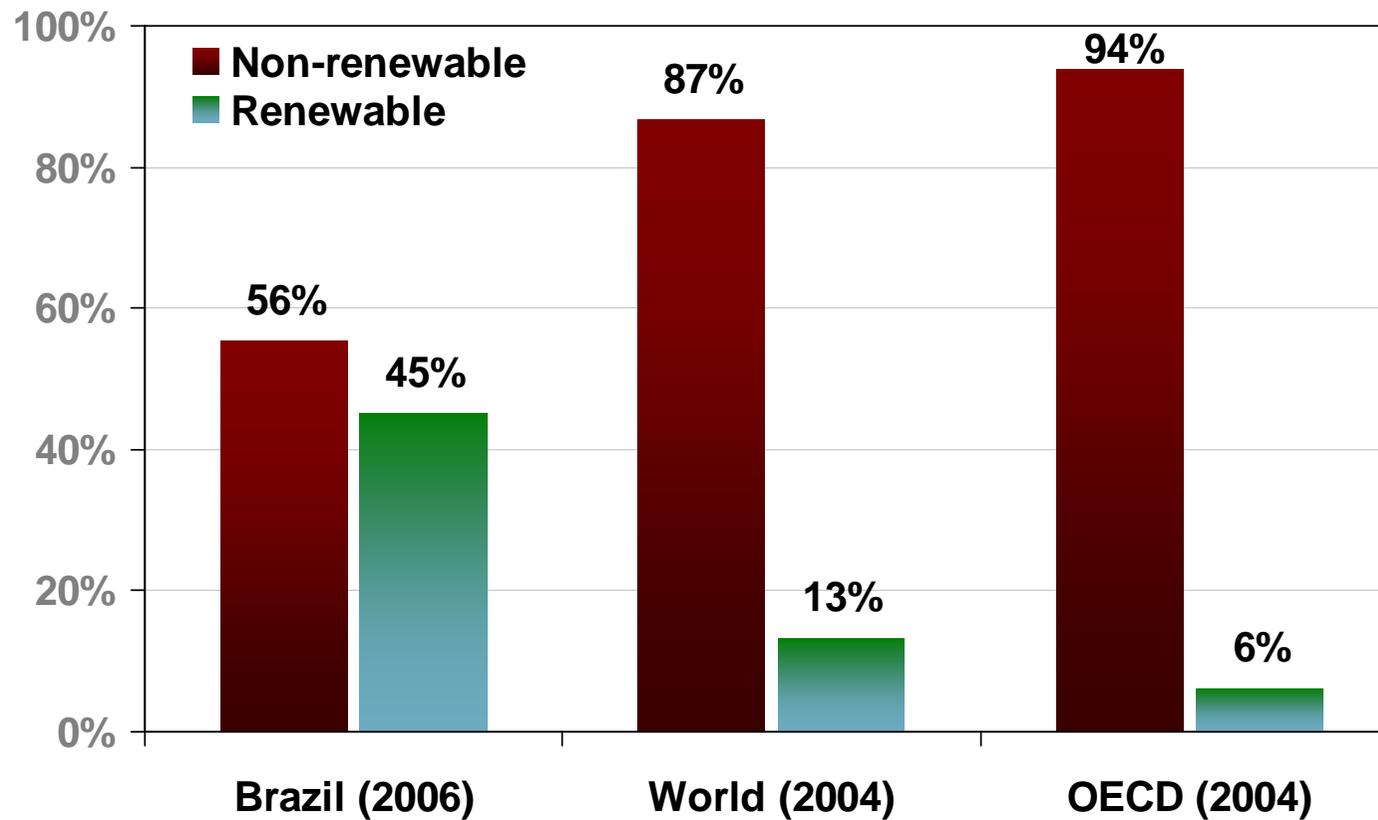
Key indicators of the BRIC countries

| | GDP/cap | | GDP (billion) | | Area | Agribus (M ha) | | Pop | Poverty ¹⁾ | HDI |
|---------------|--------------|--------------|---------------|------------|-------------|----------------|------------|------------|-----------------------|-------------|
| | PPP | US\$ | PPP | US\$ | (M KM2) | Areable | Potential | (million) | % pop | |
| US | 41.399 | 42.101 | 12.427 | 12.485 | 9,20 | 173 | | 280 | 13% | 0,94 |
| China | 7.204 | 1.703 | 9.412 | 2.225 | 9,60 | 142 | | 1.300 | 10% | 0,76 |
| India | 3.344 | 714 | 3.633 | 775 | 3,30 | 160 | | 1.050 | 25% | 0,60 |
| Brazil | 8.584 | 4.316 | 1.577 | 792 | 8,50 | 59 | 360 | 180 | 22% | 0,79 |
| Russia | 11.041 | 5.369 | 1.576 | 766 | 17,10 | 123 | | 150 | 25% | 0,80 |

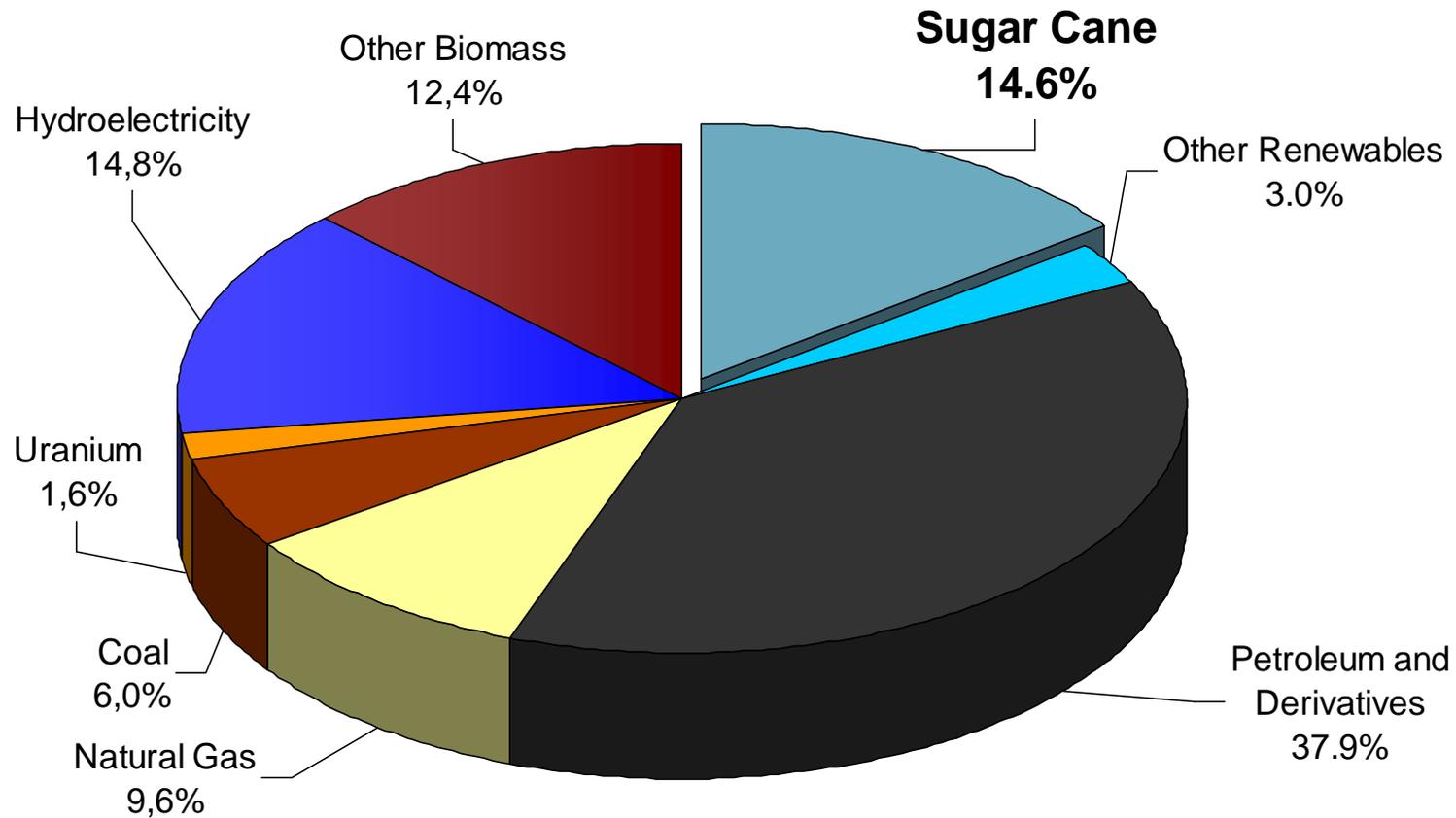


1) The poverty line set by the Chinese government is approximately 1/13th the standard set by the World Bank. China's poverty line of 0.2 US\$ /person daily should be reevaluated. If a daily standard of 0.3 US\$ were set the number below poverty standard would triple

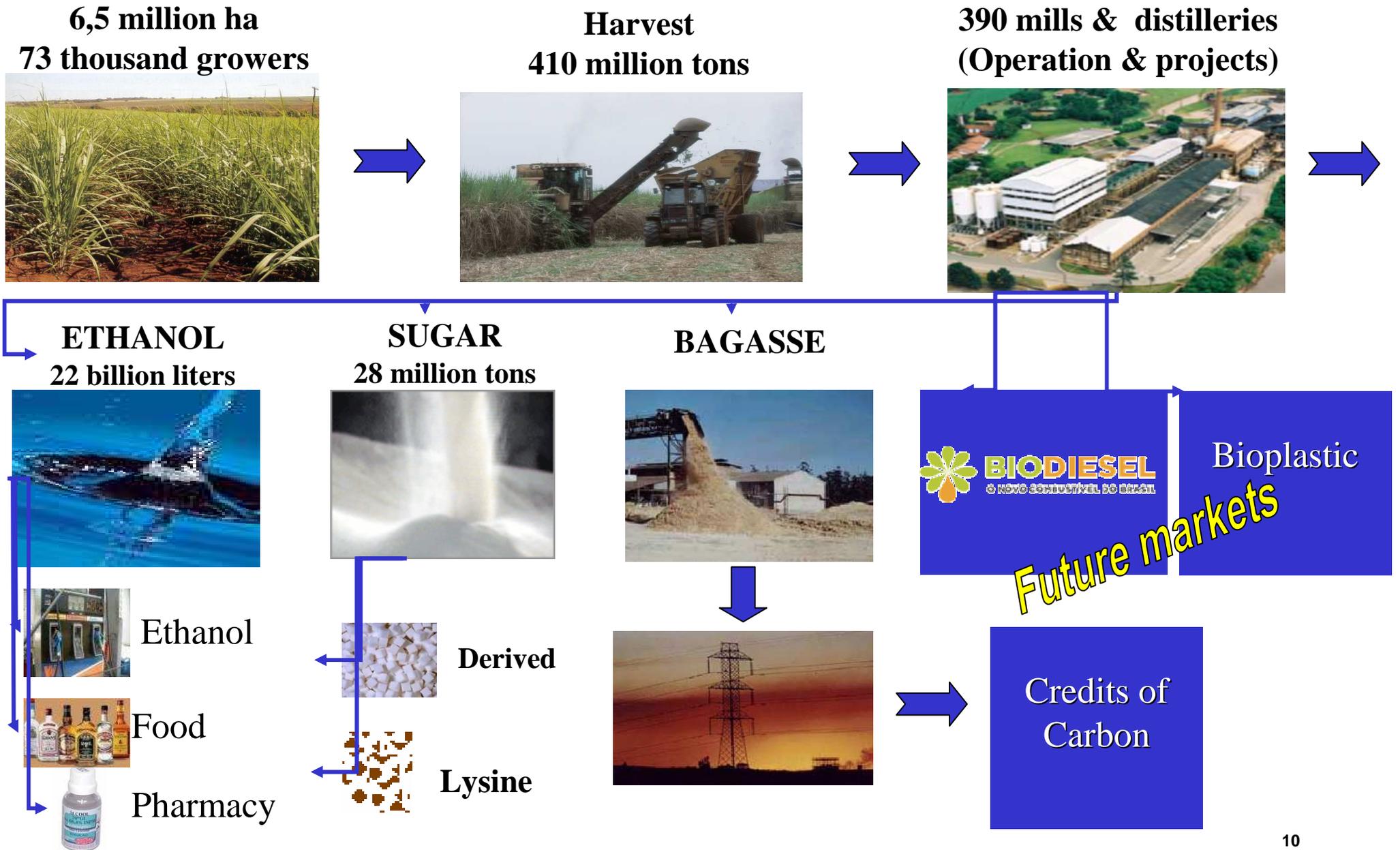
Brazil - the energy matrix & the role of renewable sources



The role of sugar cane in the energy matrix



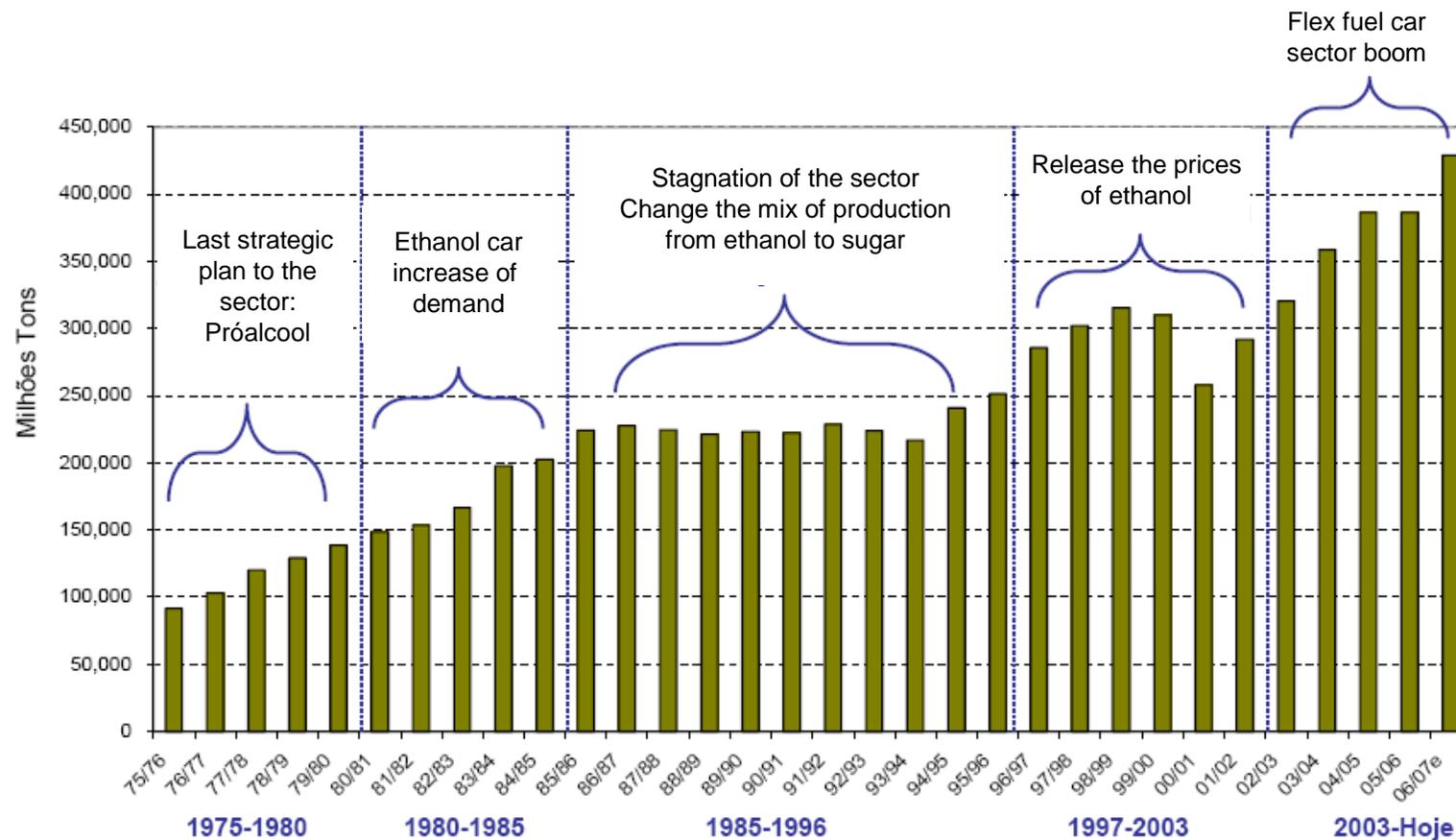
Sugar cane value chain





Total production of sugarcane in Brazil increased significantly with the deployment of the ethanol vehicles

The evolution of the Brazilian ethanol industry – M tons of processed sugarcane

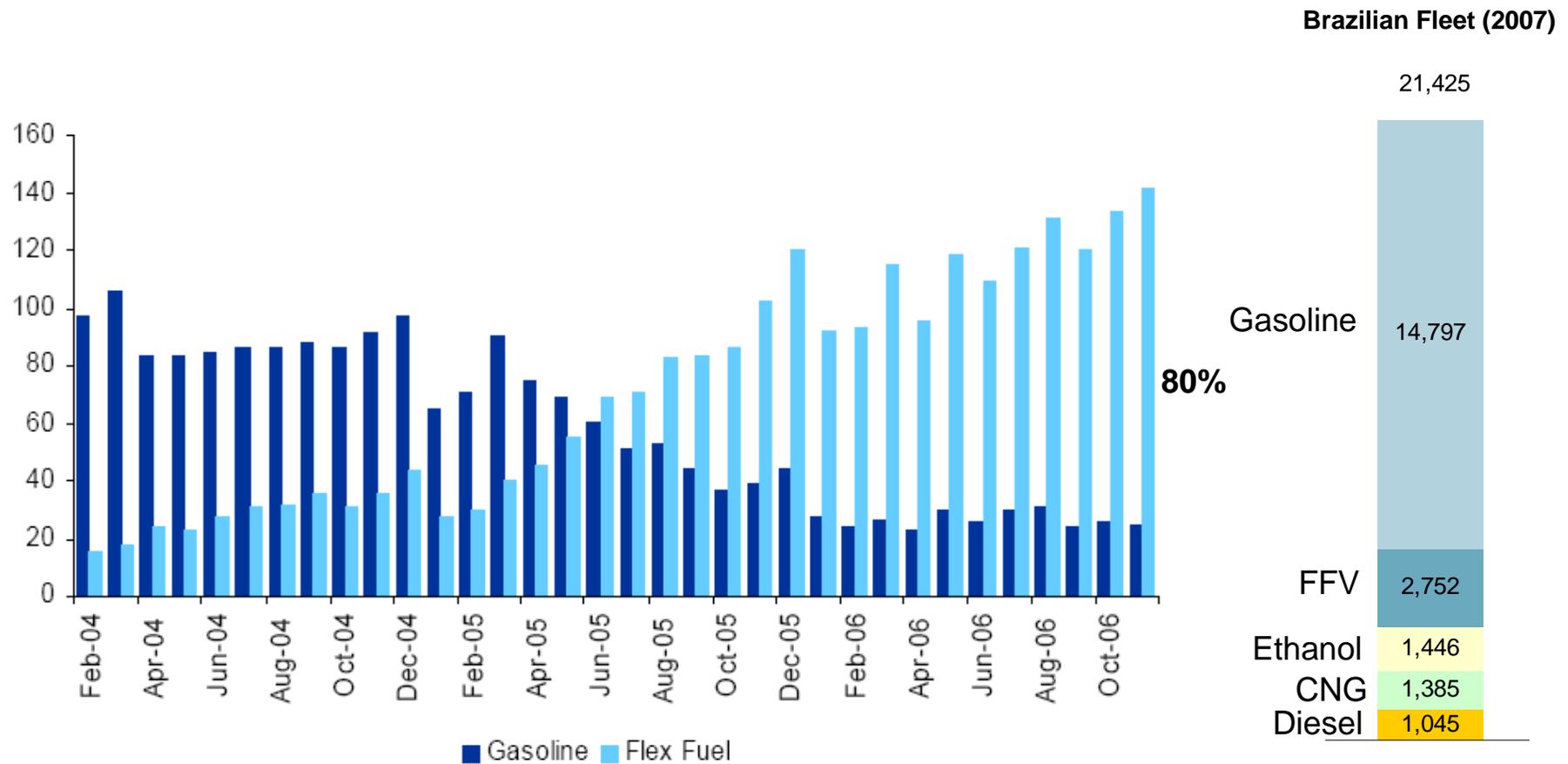


Source: Datagro



Flex fuel cars account for more than 80% of total cars produced in Brazil

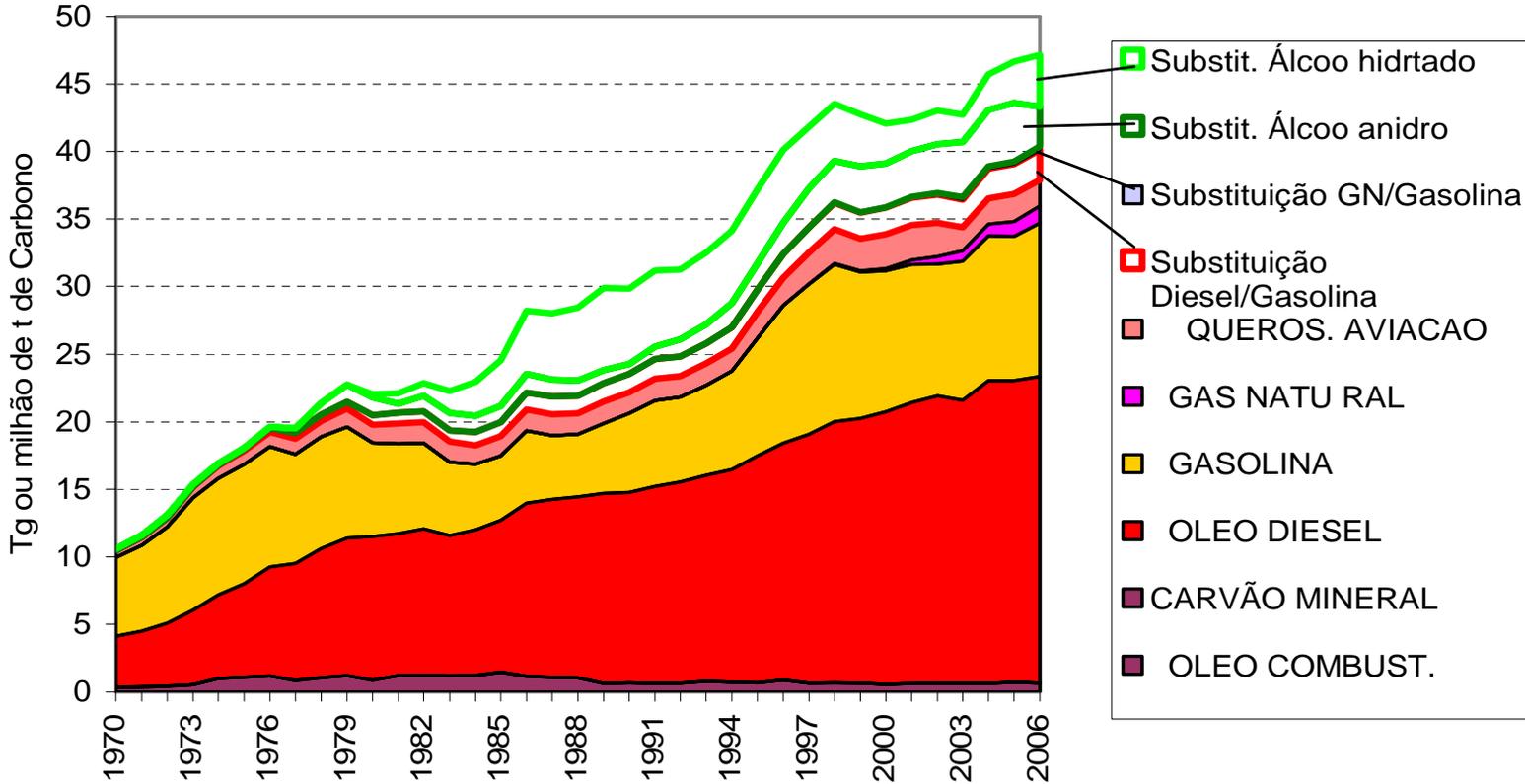
Evolution of light vehicles production and Total Brazilian Fleet – ‘000 vehicles



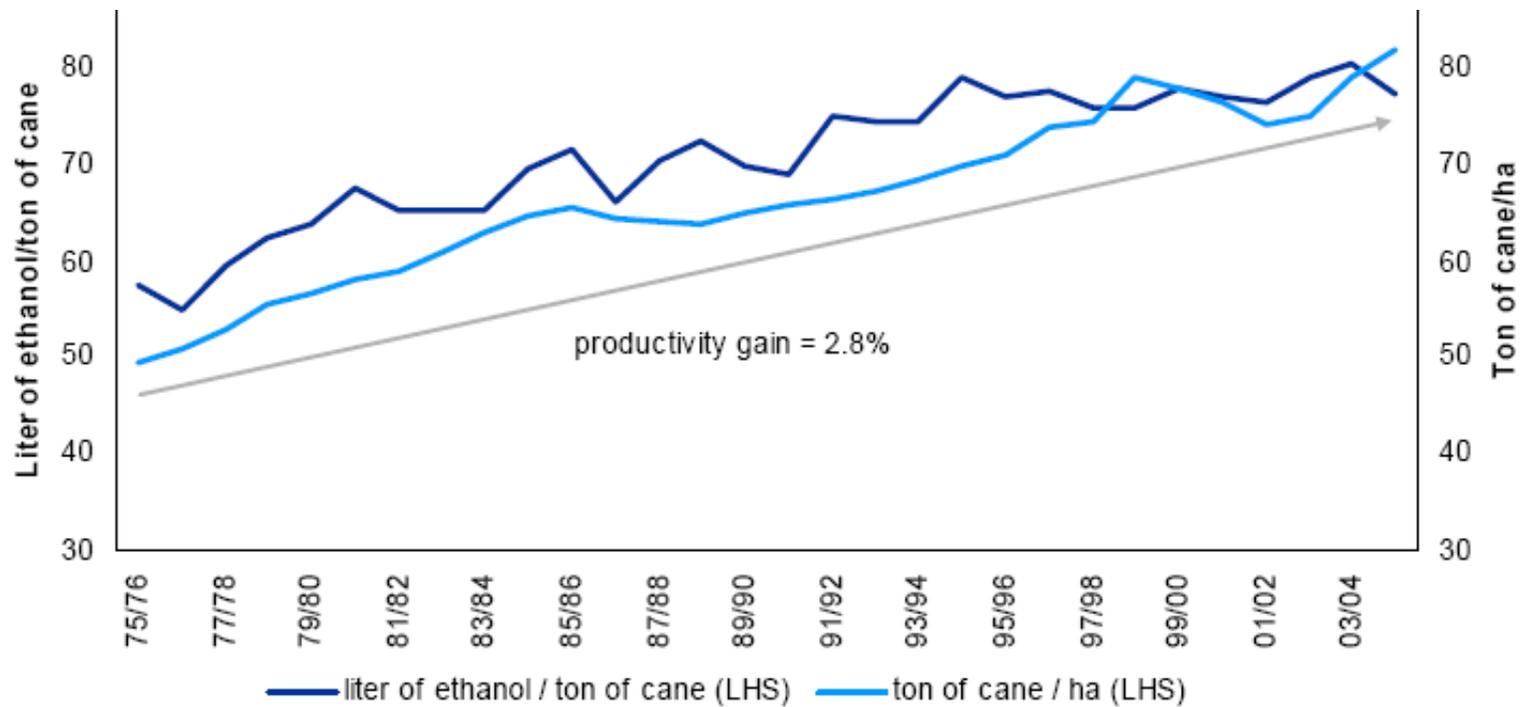
Source: ANFAVEA; VPB estimates

Mitigation measures due to biofuels

Emissões Efetivas e Evitadas no Transporte

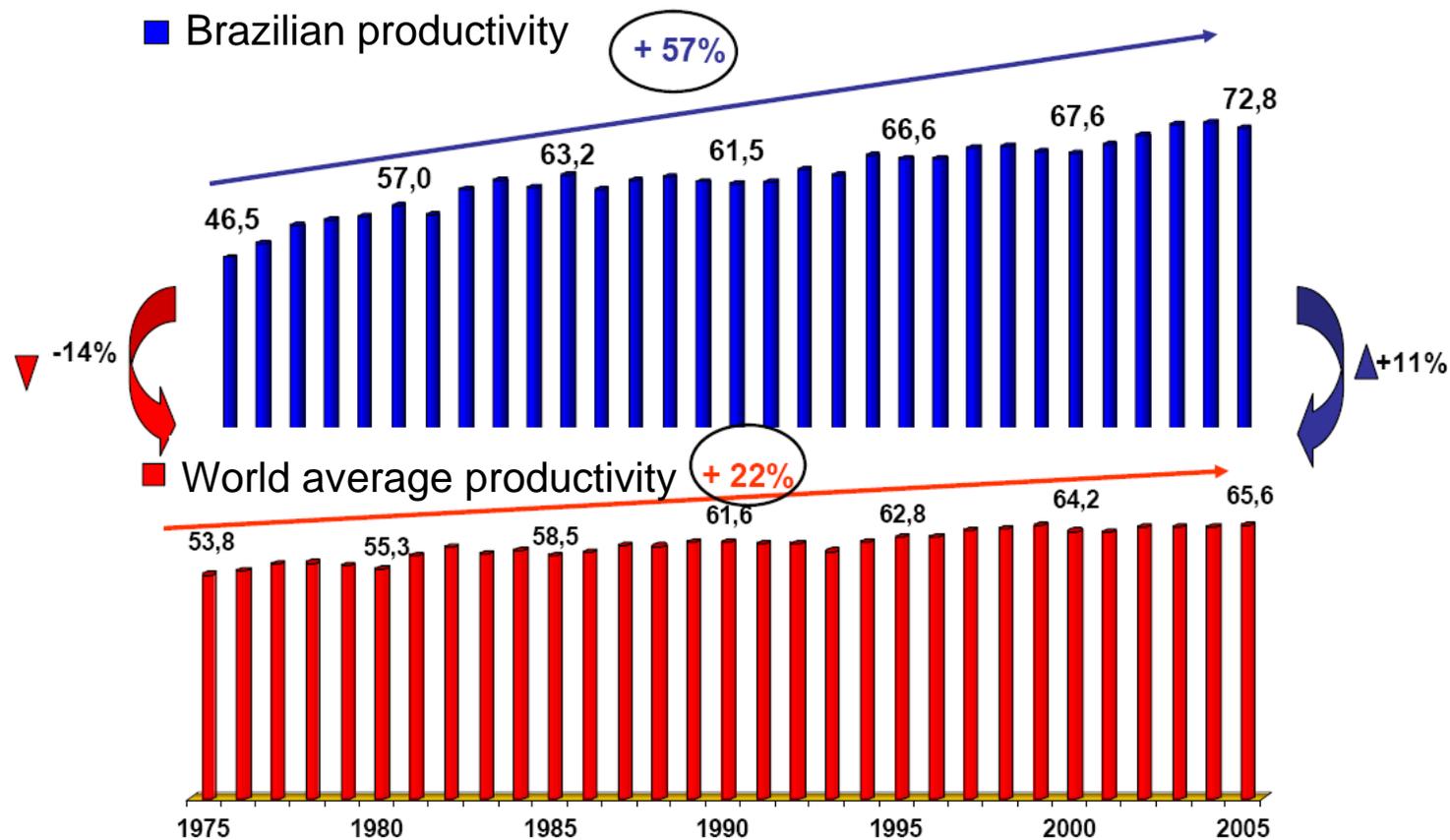


Ethanol productivity – liters/ha growing at 2,8%/year in the last 30 years



Brazilian sugar-cane productivity is 11% higher and has increased more than twice the world productivity

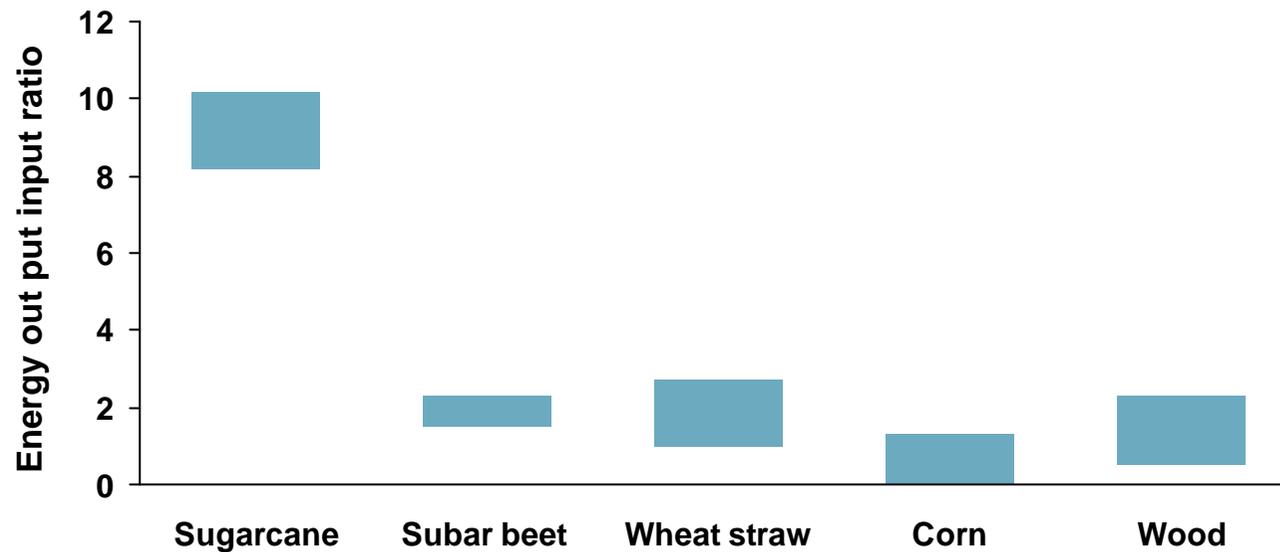
Agricultural productivity – M tons/ha





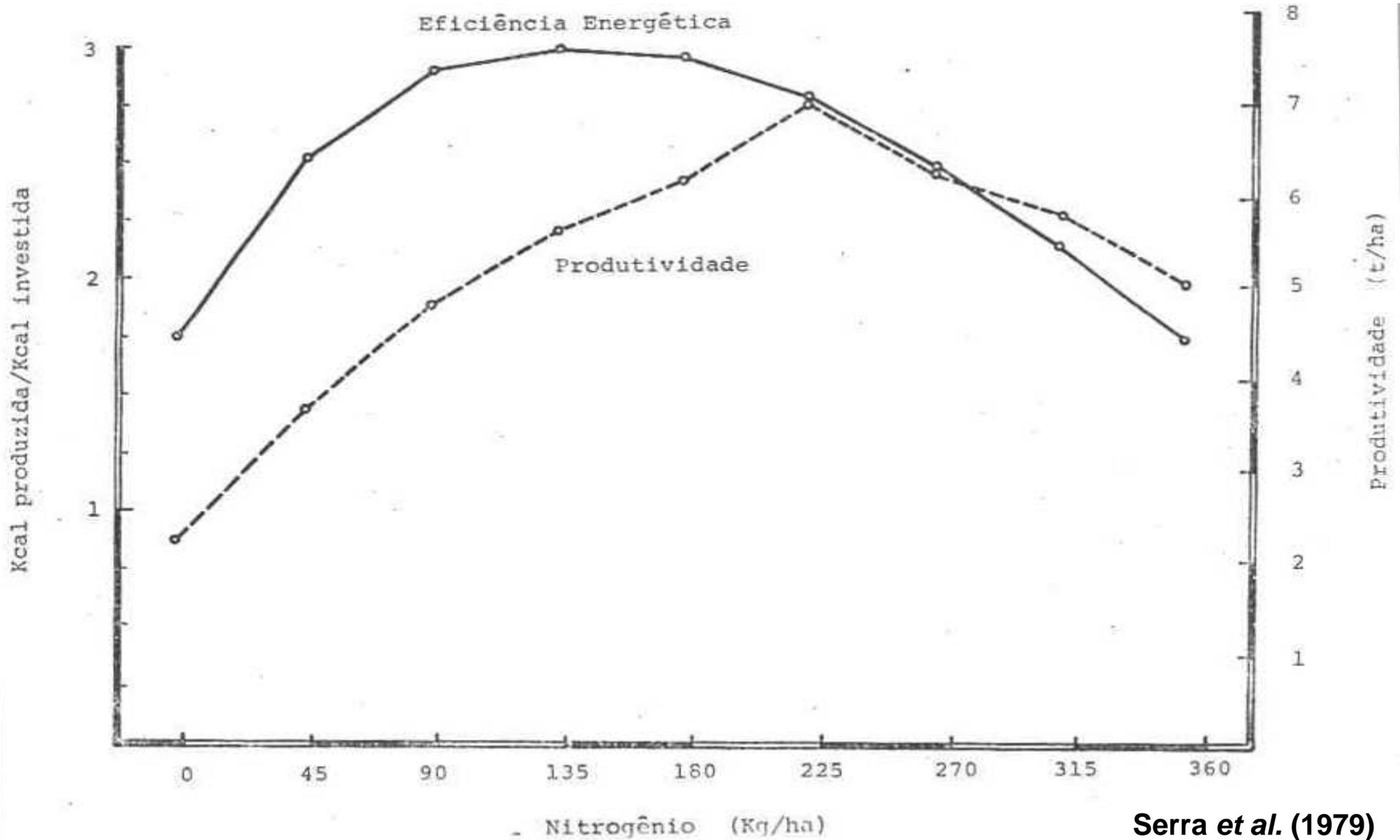
Sugarcane is the most energy efficient raw material to produce ethanol

Energy balance of ethanol production from different feedstocks



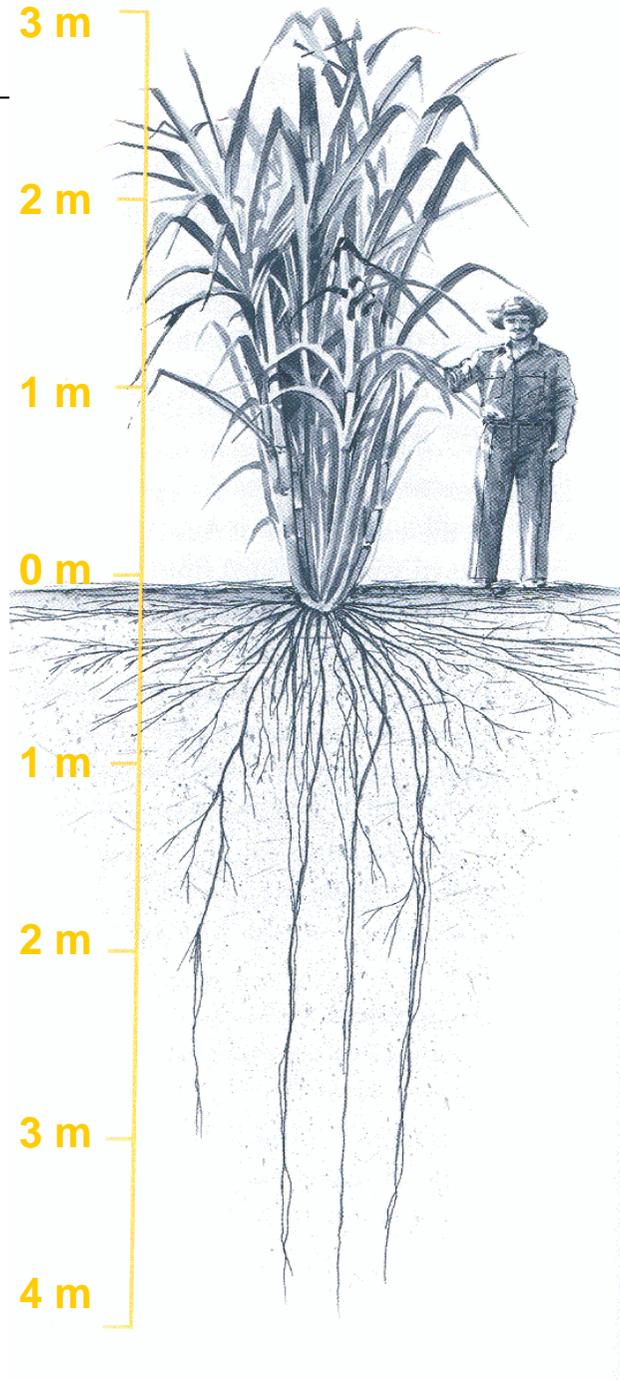
| Raw material | Production /ha (kg) | Quantity of Ethanol /ha | Energy Output/ Energy Input |
|--------------|---------------------|-------------------------|-----------------------------|
| • sugarcane | • 85.000 | • 7.080 liter | • 8.3 |
| • Corn | • 10.000 | • 4.000 liter | • 1.3 - 1.8 |

ENERGY EFFICIENCY



Serra et al. (1979)

Sugar Cane in Brazil



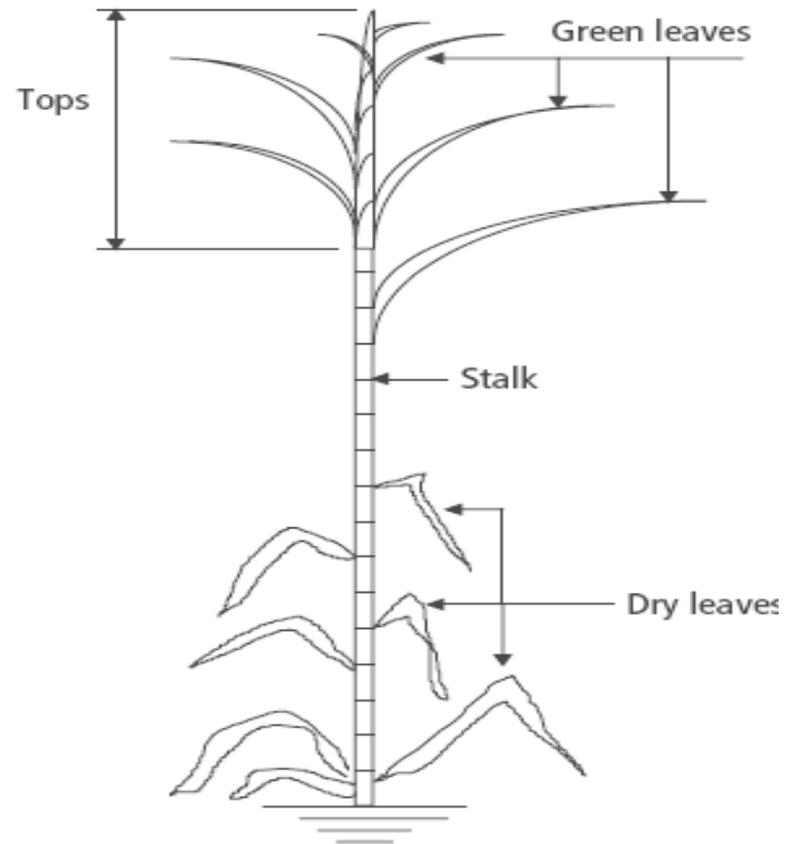
**Energy factory –
1 ton of cane is equivalent of ...**

- 1/3 sugar – 145 kg
- 1/3 fibre – 140 kg
- 1/3 leaves and tops – 140kg

First generation

- 1ha = 9.000 l ethanol - 65 b of oil
- 6.5 MM ha of sugar cane –
Uptake/year = 25,8 M tons of CO₂
equivalent

Sugar allometric patterns and challenges



Cane plant parts.



Candidate genes and traits: the roles for GM sugar cane

- Water deficit
- Max. productivity potential – with irrigation
- Longer management cycles
- Sugar versus fiber content: new allometric models

| Variety | Stage of cut | Yield (t/ha) | Trash* (t/ha) | Trash/stalk ratio |
|-----------|------------------------|--------------|---------------|-------------------|
| SP79-1011 | Plant cane | 120 | 17.8 | 15% |
| | 2 nd ratoon | 92 | 15.0 | 16% |
| | 4 th ratoon | 84 | 13.7 | 16% |
| SP80-1842 | Plant cane | 136 | 14.6 | 11% |
| | 2 nd ratoon | 101 | 12.6 | 13% |
| | 4 th ratoon | 92 | 10.5 | 11% |
| RB72454 | Plant cane | 134 | 17.2 | 13% |
| | 2 nd ratoon | 100 | 14.9 | 15% |
| | 4 th ratoon | 78 | 13.6 | 17% |
| Average | | 104 | 14.4 | 14% |

* Dry matter

13 July 2000

International weekly journal of science

nature



\$10.00

www.nature.com

Citrus pathogen sequenced

Isotope geology
Strange sulphates

AIDS
Mbeki responds
to critics

**Molecular
logic**
Chemistry meets
computing



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Sugar Cane EST Genome Project

SUCEST is part of the ONSA network, a network of research laboratories in the State of São Paulo funded by FAPESP to implement its Genome Program. The aim of the project is to identify 50,000 sugarcane genes. The project will be considered finished when this goal is reached or when 300,000 reads are deposited.



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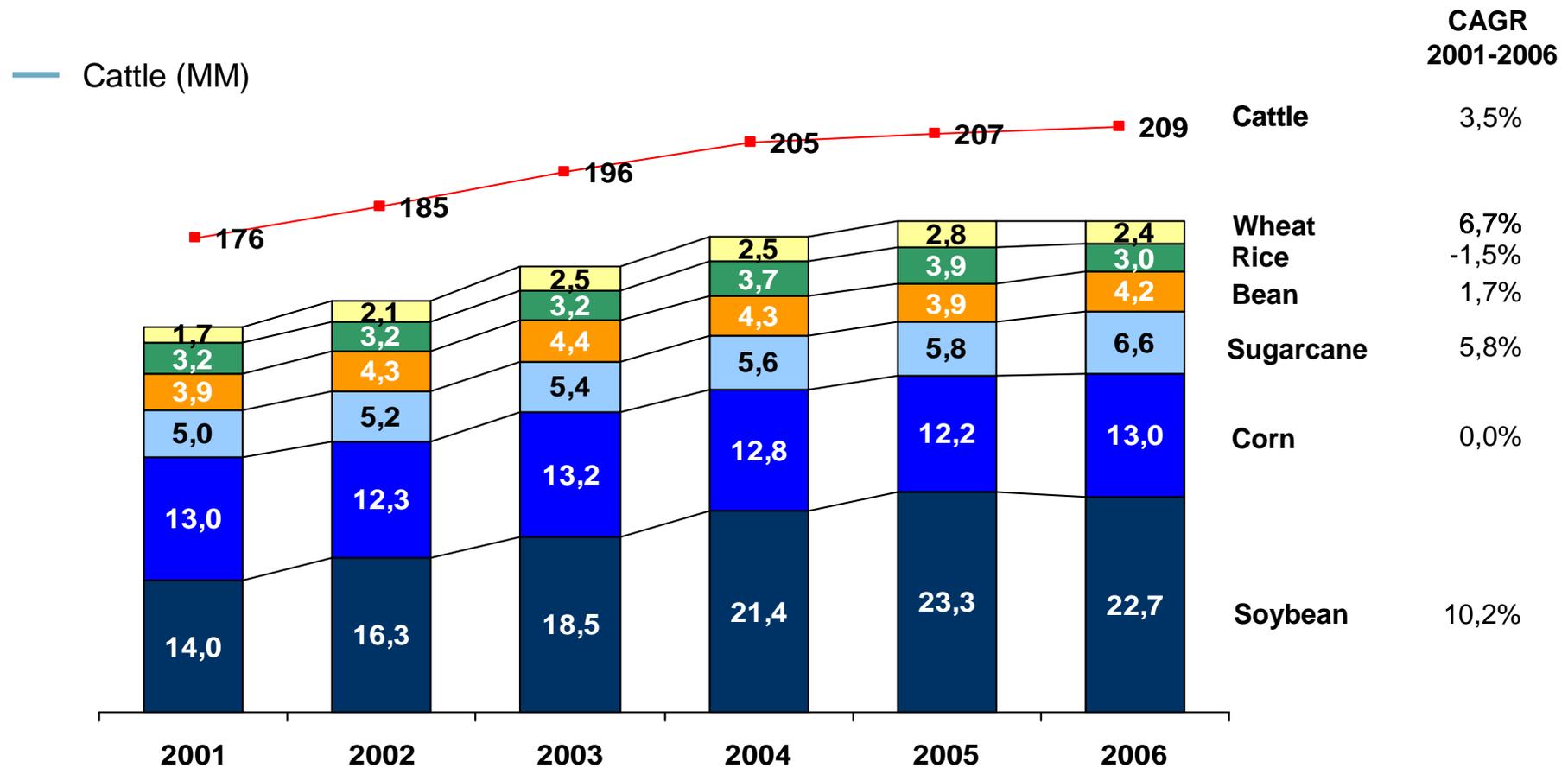
Some estimates say Brazil has about 263 million ha of available land for sugar cane. It is the largest land availability in the world. Low productivity pastures for cattle takes over most of the available land.

Available land in Brazil

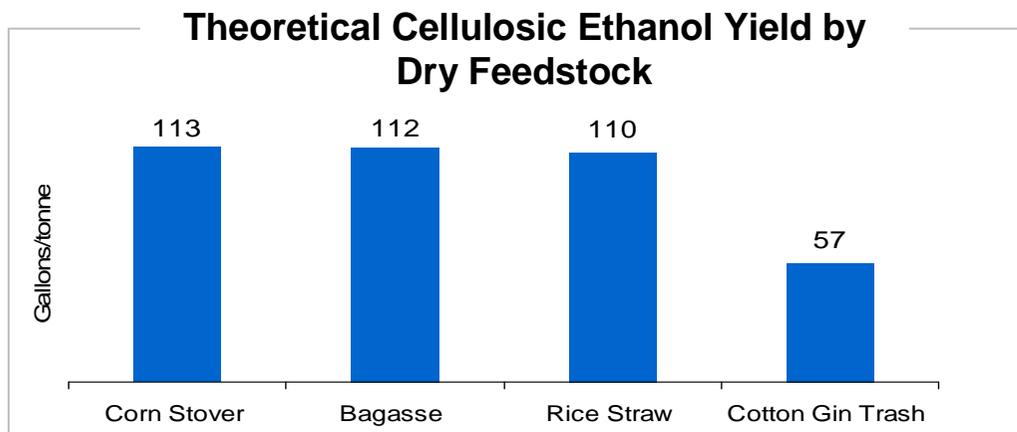
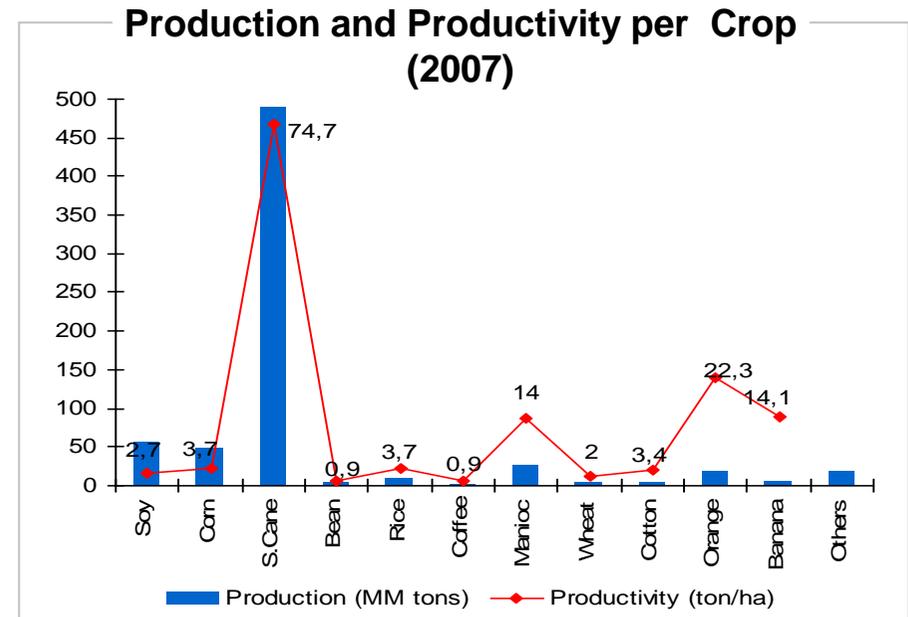
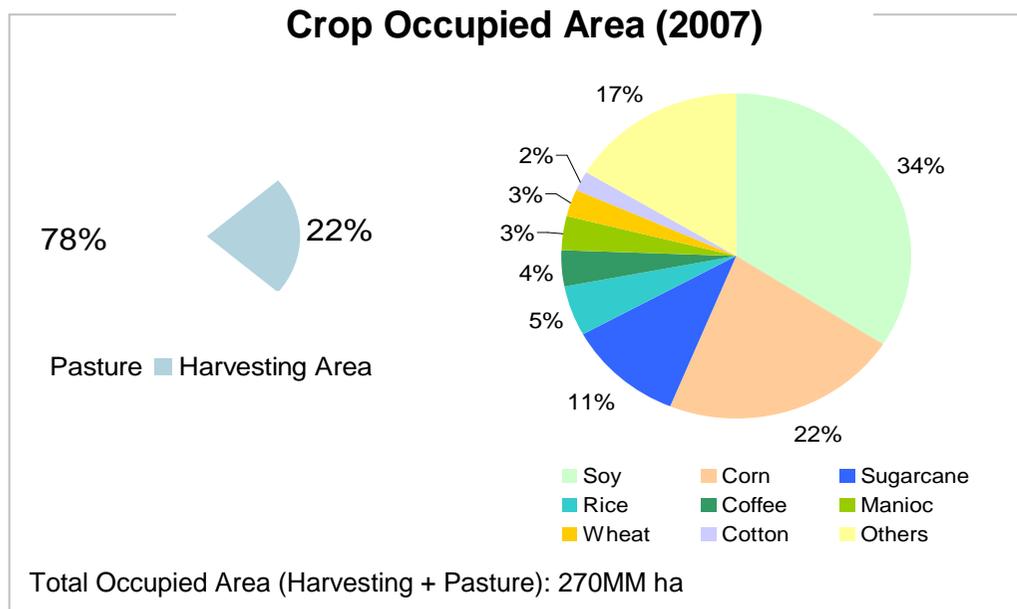
| Type | Area (Mha) |
|--|------------|
| • Total country | 851 |
| • Native Amazon Forest | 370 |
| • Secondary Amazon Forest and Others | 180 |
| • Native Forests | 6 |
| • Pasture | 197 |
| • Temporary Crops | 58 |
| • Permanent Crops | 8 |
| • Available land | 263 |
| • Available land with low impact¹⁾ | 90 |

...without having to displace food production, as seen in recent years.

Brazilian Main Cropped Areas
(MM Ha)

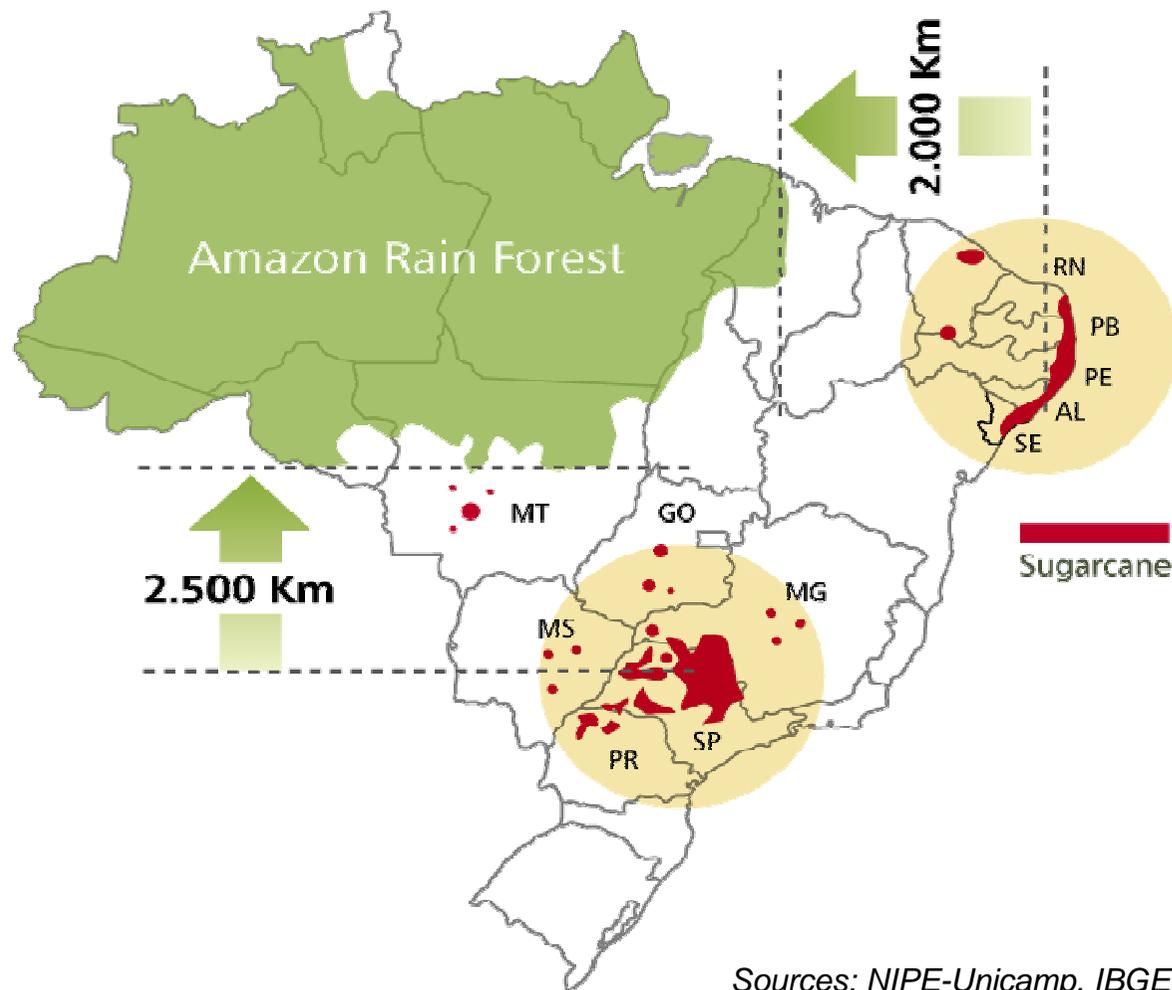


Footprint and productivity explain the sugarcane promise as a 2nd Gen biofuels feedstock in Brazil.



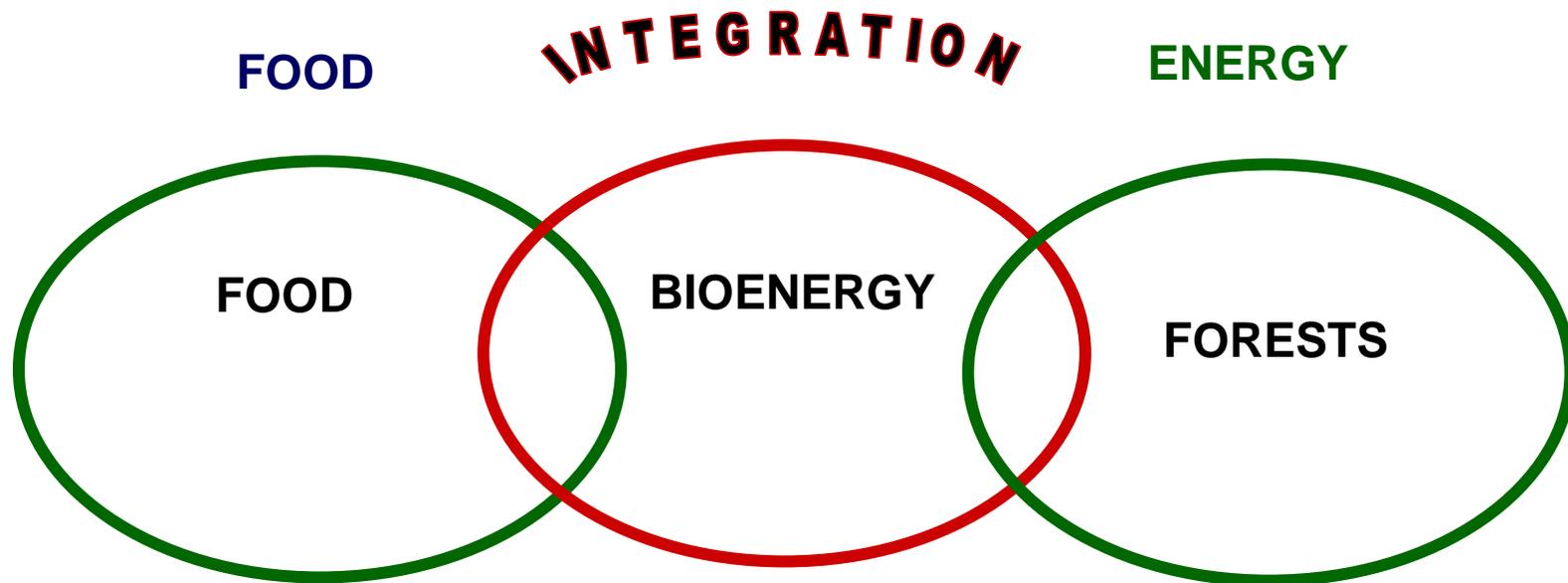
Unlike 1st generation ethanol, cellulosic ethanol yield does not vary significantly between feedstocks in terms of gallons / ton. Therefore, the determining factor of end yield will be ton / hectare of biomass for each feedstock, giving sugarcane an advantage over other crops.

Sugarcane producing regions in Brazil



Sources: NIPE-Unicamp, IBGE and CTC

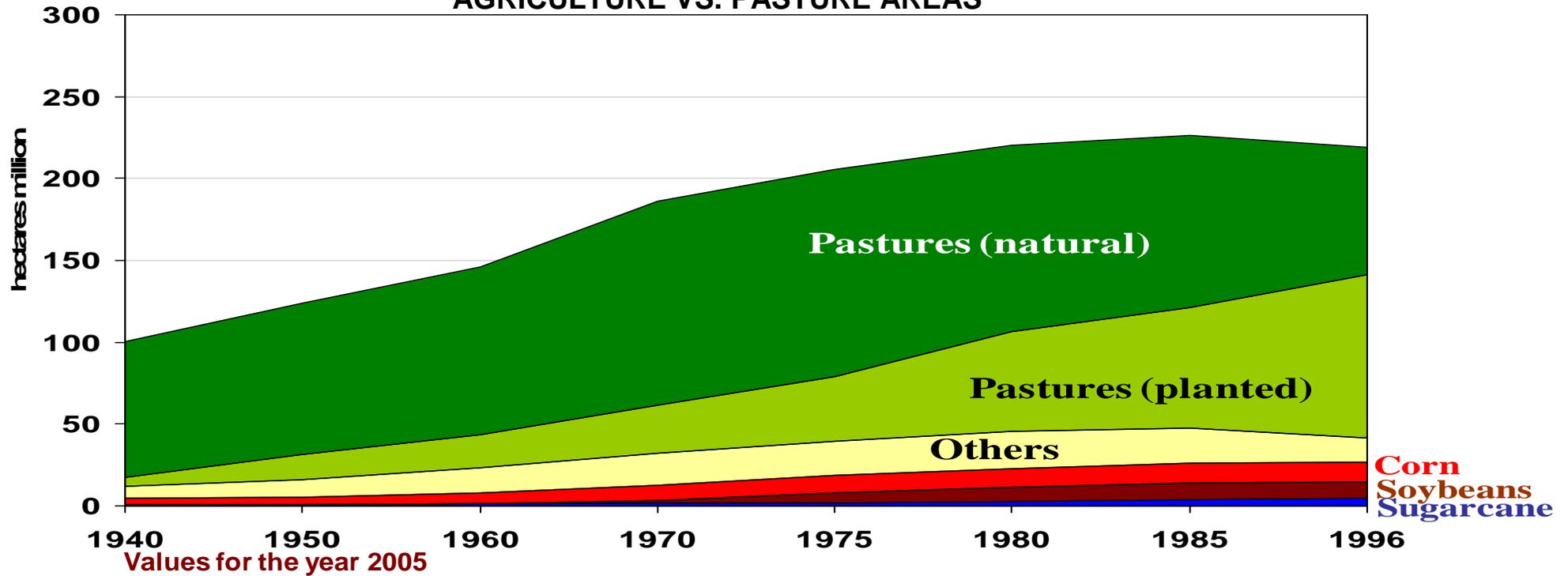
An land use approach: the supply side



- INTERNATIONAL AND NATIONAL DEMANDS: food & fuel
- SUSTAINABLE USE OF LAND AND LANDSCAPES
- ADDED VALUE OF BIOENERGY MATERIALS
- INTEGRATION OF AGRICULTURE/FORESTS
- DIVERSIFYING THE PORTFOLIO OF FARMER'S OPTIONS



**BRAZIL:
AGRICULTURE VS. PASTURE AREAS**



| | Number of bovine animals (million heads) | Pasture areas (million hectares) | Average density (heads/hectare) |
|------------------|--|----------------------------------|---------------------------------|
| Brasil | 207.1 | 200-220 | ≈ 1.0 |
| São Paulo | 14.1 | 10 | ≈ 1.4 |

If the average density in Brazil was 1.4 head/hectare
 50-70 million hectares of pasture could be used for agriculture

Source: Brazilian bovine flock → IBGE. Pesquisa agropecuária municipal. Accessed 12/09/2007; Bovine flock and pasture areas in São Paulo → Amaral, A.M.P. et al. Animal production estimates in the São Paulo state for 2006. Economic information. São Paulo: Instituto de Economia Agrícola, v.37, n.4, p.91-104, abr.2007.

Technologies for biomass conversion – 2nd generation of biofuels



Second generation and feedstocks

Other feedstocks for ethanol second generation

| Source of feedstock | Area [000 ha] | Production [000 t/year] | Produtivity [t/ha.year] | Proprieties (%) | | | Potential |
|---------------------|---------------|-------------------------|-------------------------|-----------------|-----------|---------------|-----------|
| | | | | lignin | celullose | hemicelullose | |
| Cane Straw | 6,600 | 72,600 | 9 a 13 | 26 | 37 | 28 | High |
| Bagasse | 6,600 | 72,600 | 9 a 13 | 20 | 41 | 25 | High |
| Corn stover | 11,549 | 64,029 | 5 a 8 | 15 | 30 a 45 | 50 a 35 | Medium |
| Soybean stover | 22,933 | 80,747 | 3 a 4 | 15 a 25 | 30 a 40 | 25 a 35 | Medium |
| Rice stover | 3,919 | 2,937 | 4 a 6 | 23 a 35 | 36 a 40 | - | Medium |
| Eucalyptus residues | 4,000 | 94,600 | 22 a 24 | 20 | 45 | 30 | High |
| Pine residues | 2,000 | 38,700 | 18 a 20 | 28 | 42 | 27 | Medium |
| Pastures | 115,000 | 460,000 | 3 a 5 | 10 a 30 | 25 a 40 | 35 a 50 | Low |

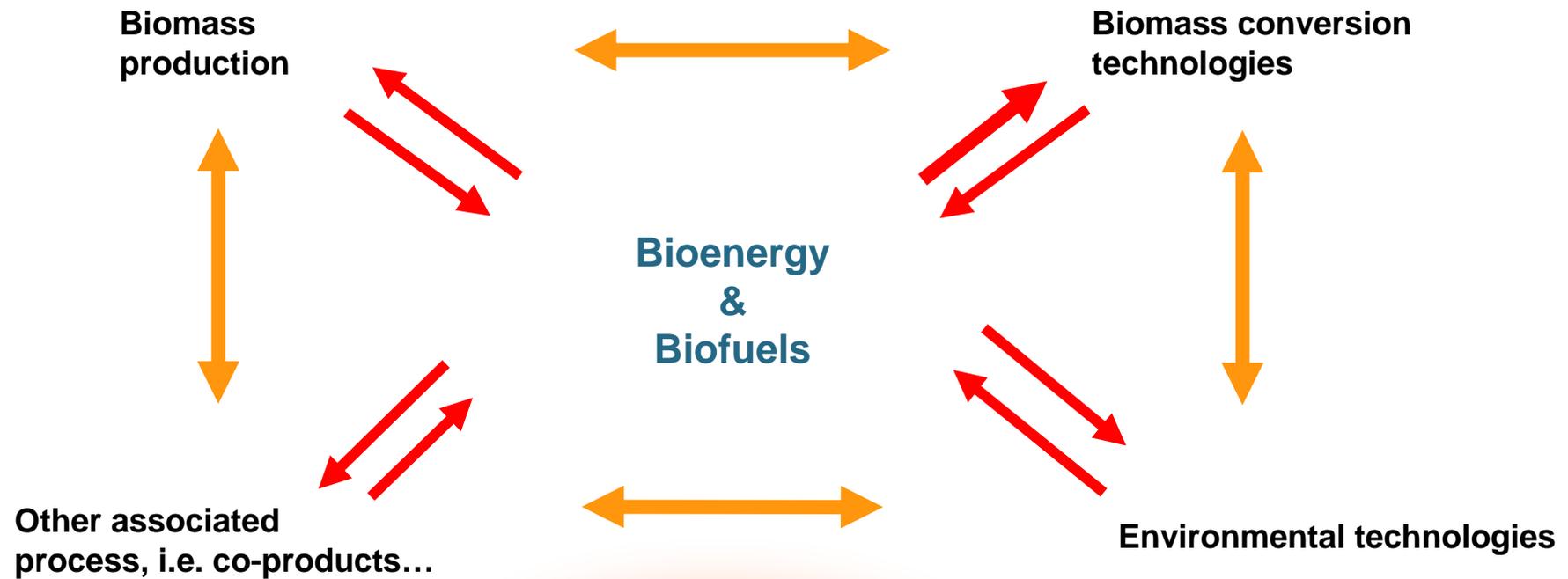
From resources to markets – opportunities



| Resources | | Technologies | Markets |
|---|--|--|---|
| <p><i>Dedicated energy farming</i></p> <ul style="list-style-type: none"> • Agriculture • Forestry | <p>Collection</p> <p>Transportation</p> <p>Storage</p> <p>Pre-processing</p> | <p><i>Oleochemical</i></p> <ul style="list-style-type: none"> • Chemical and physical refining (esterification , hydro-treating) | <p><i>Energy</i></p> <ul style="list-style-type: none"> • Heat • Electricity |
| <p><i>Agricultural & forestry by-products</i></p> <ul style="list-style-type: none"> • Straws, cattle residues and other residues from agriculture • Forest residues | | <p><i>Thermochemical</i></p> <ul style="list-style-type: none"> • Combustion • Pyrolysis -> bio-crude • Gasification -> bio-syngas • Refining and upgrading of bio-syngas or bio-crudes | <p><i>Fuels</i></p> <ul style="list-style-type: none"> • Bio-oil/bio-crude • Naptha • Gasoline • Distillates • Methanol • Ethanol • Ethers • Esters • Hydrogen • Methane |
| <p><i>Other by-products & residues</i></p> <ul style="list-style-type: none"> • Industrial residues • Urban wastes • Others... | | <p><i>Biological</i></p> <ul style="list-style-type: none"> • Fermentation • Enzymatic catalysis | <p><i>By-Products</i></p> <ul style="list-style-type: none"> • Glycerol • FT Specialties • Alcohols • Others ... |



Biotechnology is supporting the deployment of bioenergy and biofuels production in four main interconnected areas



Just the production of biofuels at competitive costs is not sufficient now ...beyond yield

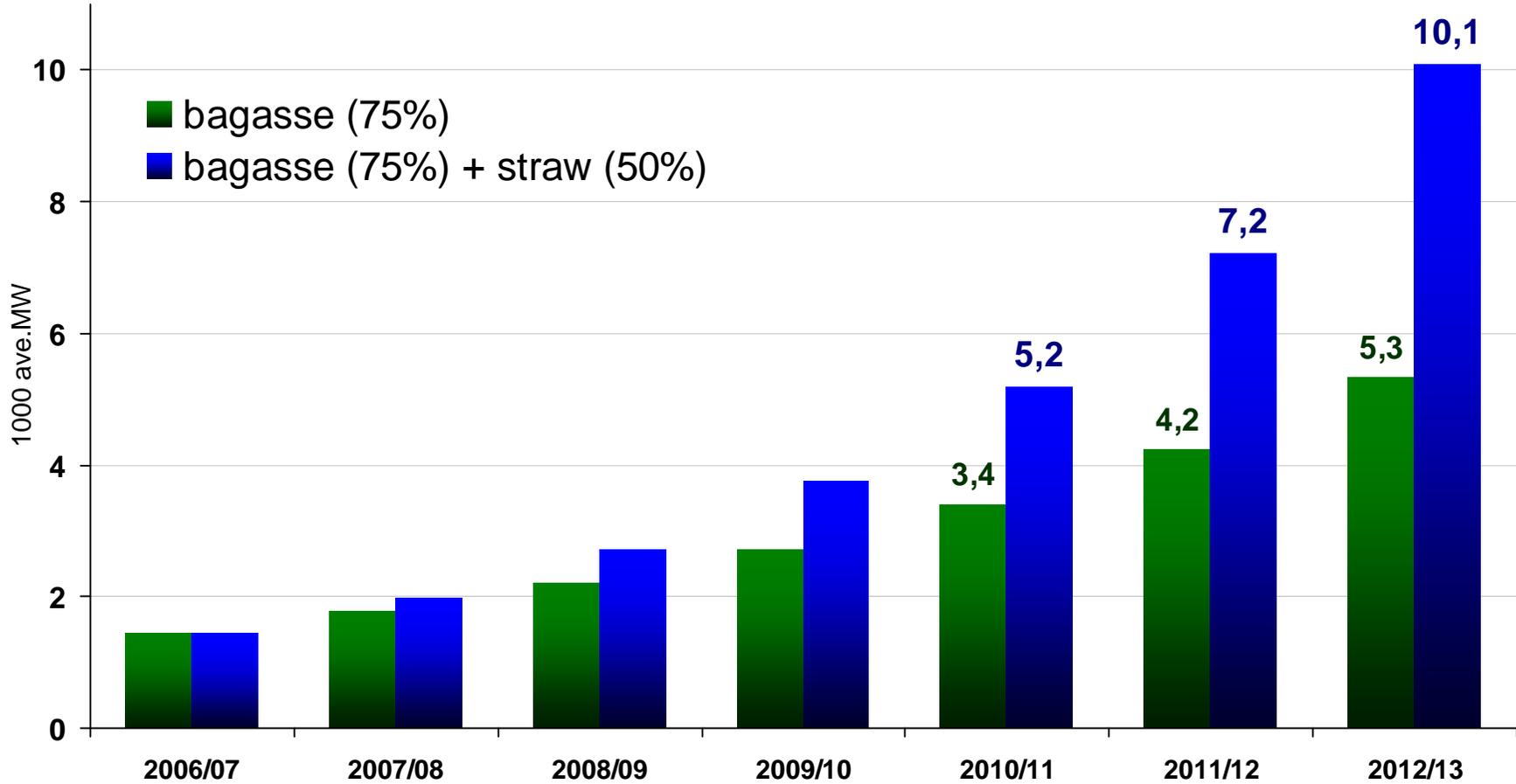
We need to understand biofuels externalities and energy balances



Sectoral policies affecting ethanol

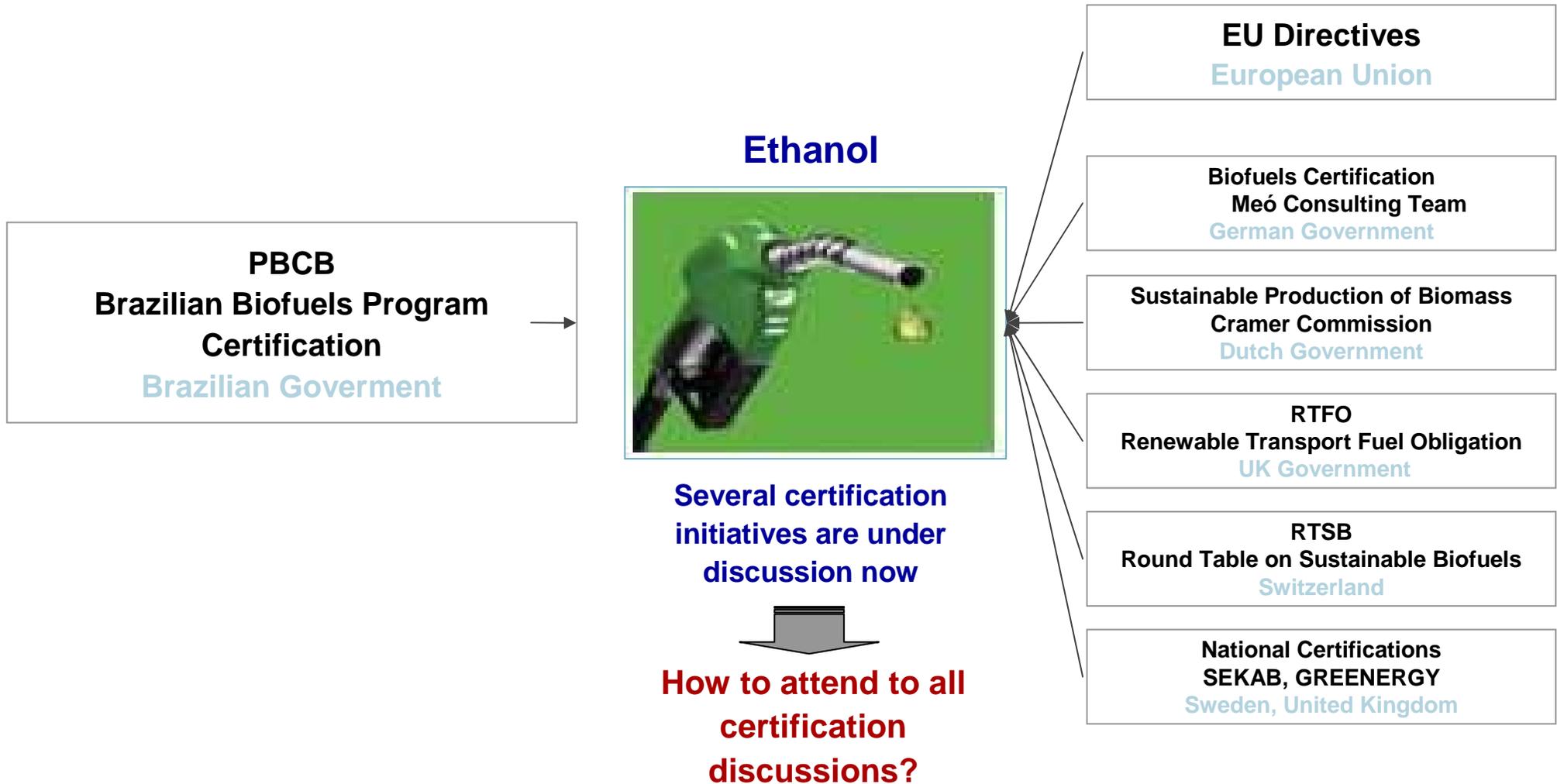
- Energy
- Transport
- Agriculture
- Environment
- Conservation of biodiversity
- Economics
- etc

Bioelectricity forecast from sugar cane and possible competition for bagasse in the near future – opportunity costs





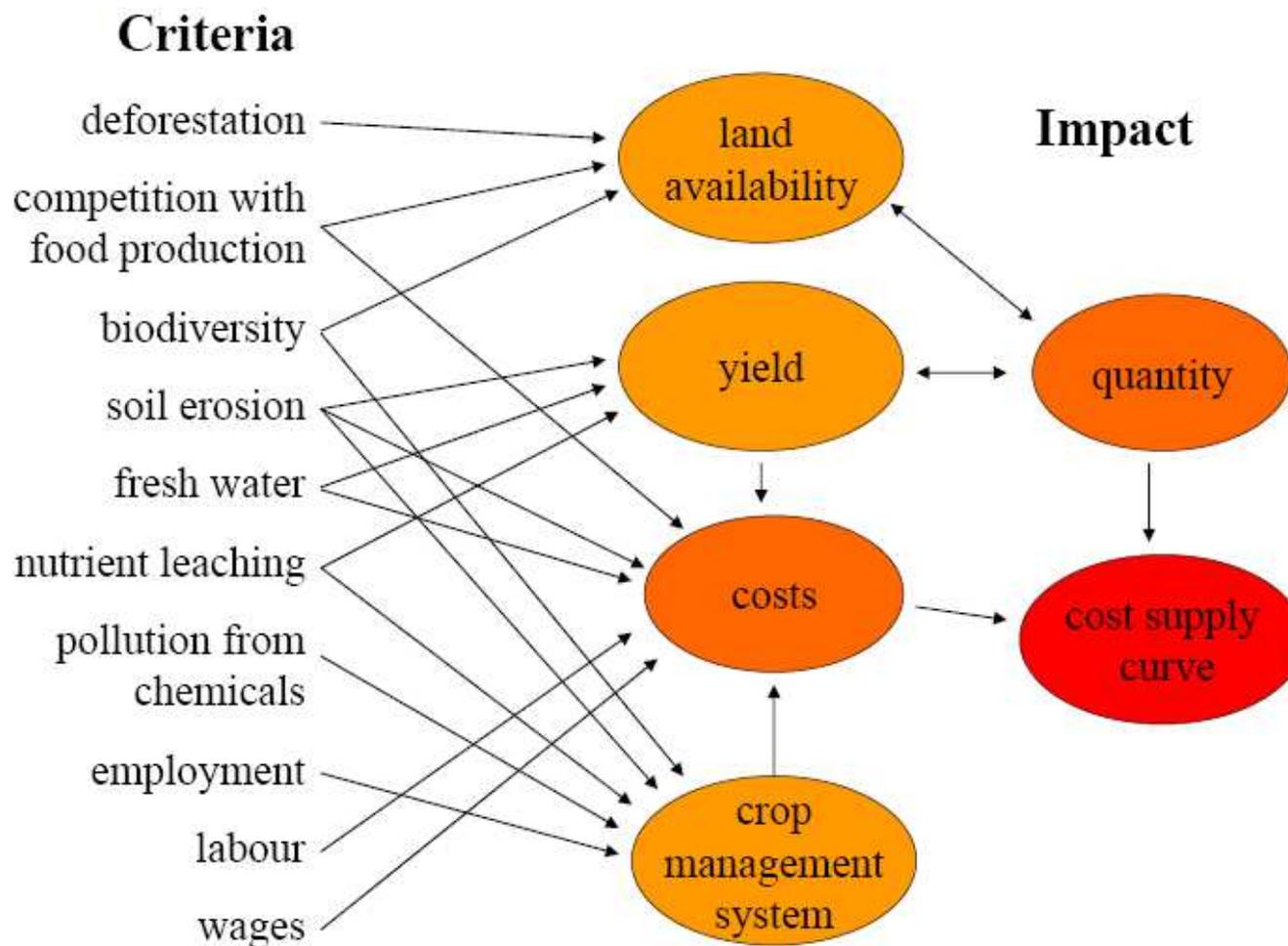
Biofuels Certification – “The Babel of Certifications”



Collaboration on C&I - Certification



Some issues to consider....





Brazilian frameworks supporting S&T&I in biofuels

- **Good examples from Pro-Alcool - ca. US\$ 2 billion – 30 years**
- **Federal level -
Ministry of Science & Technology - Agencies – CNPq and FINEP
Ministry of Education - CAPES**
- **State level – SP - the case of FAPESP**
- **Innovation law in BR – being implemented – facilitate interactions
between academia and private sector**

Players and investments in sugarcane & ethanol R&D in Brazil.

Crops and biofuels R&D initiatives and experience

- More than 15 universities, 14 research centers and 150 researchers focus on biofuels in only one initiative (Bioetanol project)
- Only in CTC (sugarcane technology center) more than 300 people work in R&D activities
- Efforts are made to share knowledge between universities and research centers (ex: Bioetanol project, conferences)
- International participation in R&D initiatives (Bioethanol Project, Oxiteno, Votorantim)
- Country is a world leader in the production of sugarcane plants capital goods (ex: Dedini)

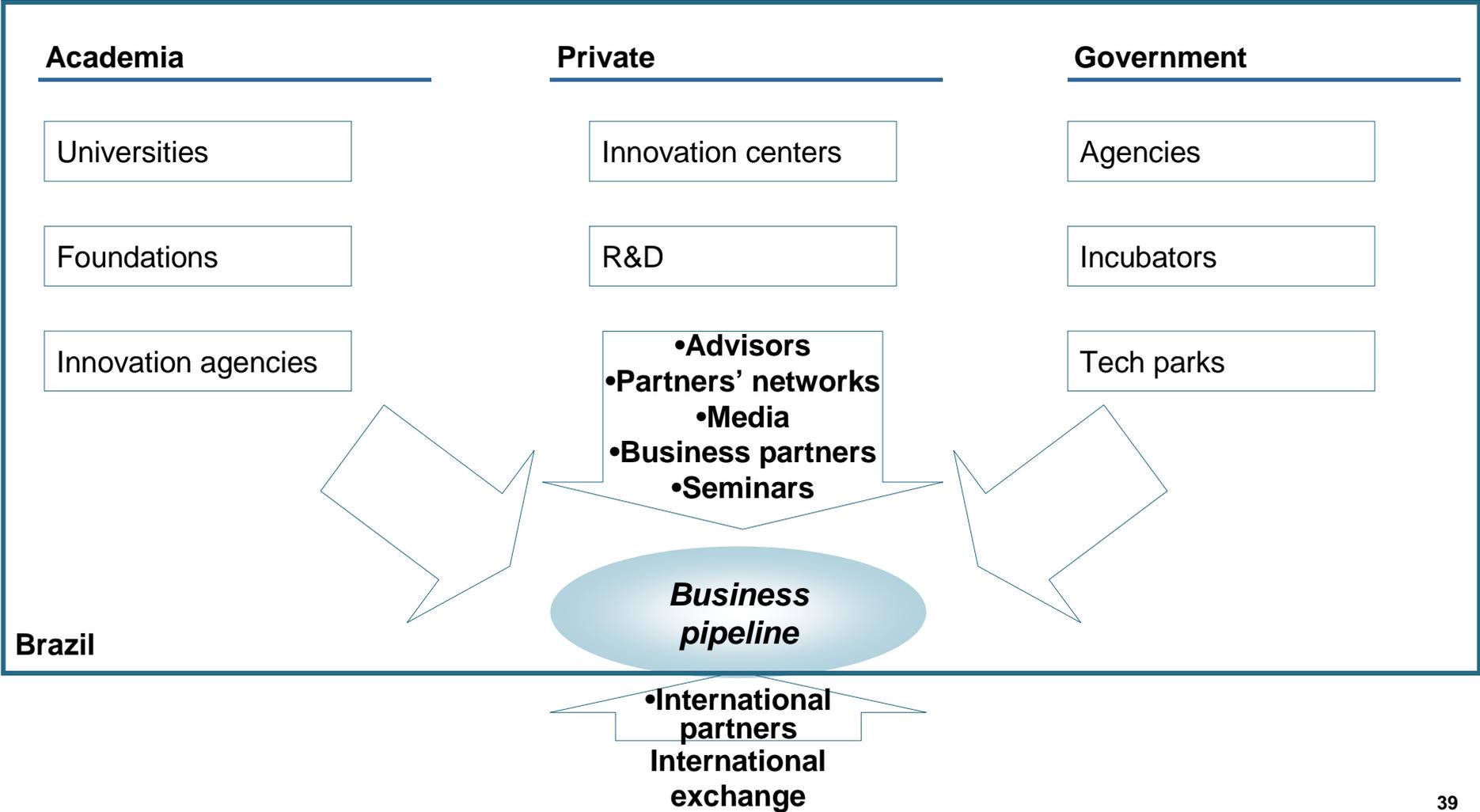
Innovation and scientific achievement on biofuels feedstocks

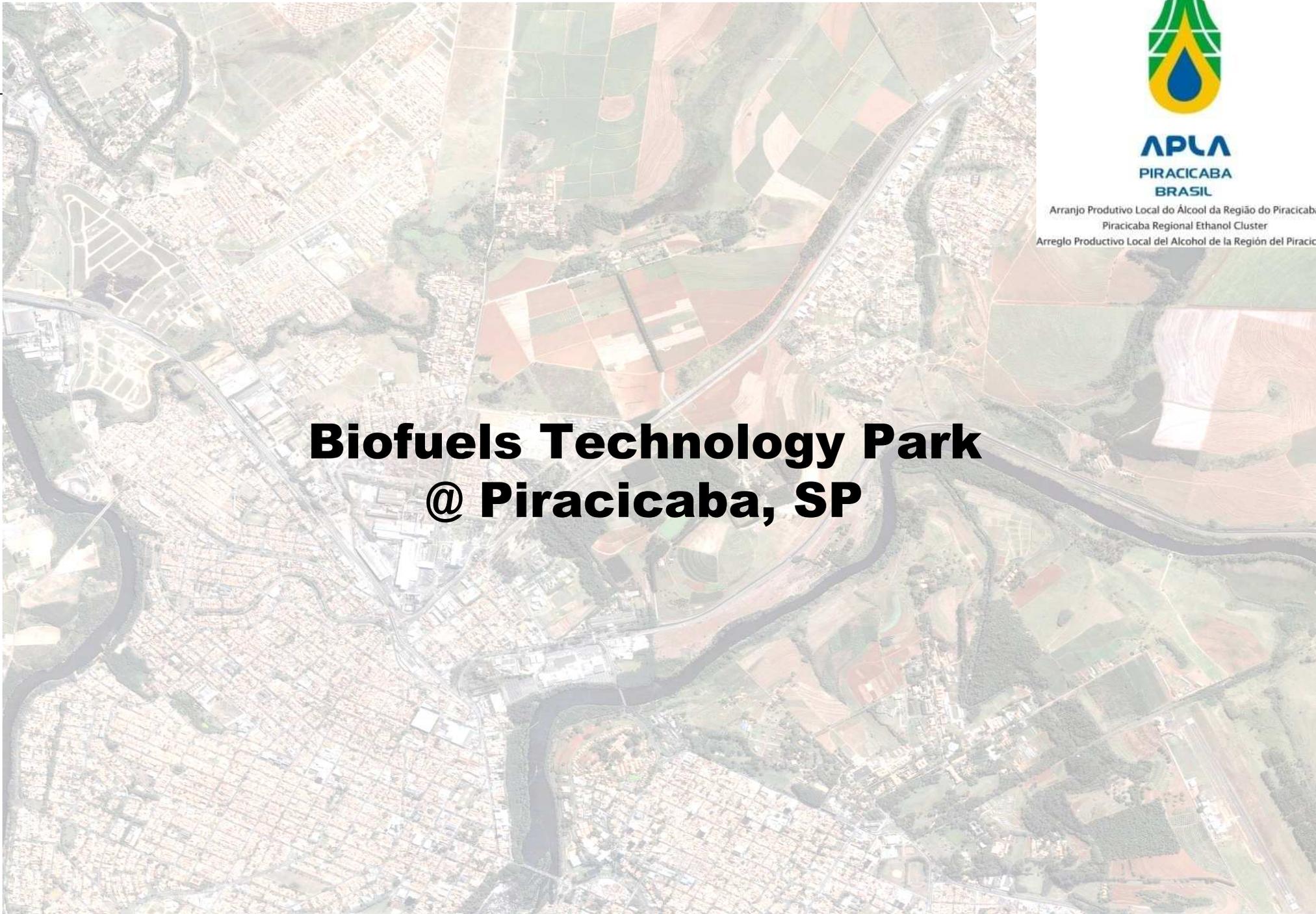
- Productivity improvements through sugarcane genetic modifications, from 55 tons/ha in 1970 to 75 tons/ha in 2006
- Almost 300 sugarcane varieties developed by CTC

Investments in R&D

- Almost 80% of investments in biofuels in Brazil come from the private sector
- In 2005 MCT (Science and Technology Ministry) invested US\$840 MM in R&D, 21% of which went to agriculture-related research (US\$176MM)
- US\$105 MM to be invested between 2003 and 2008 in agroenergy by MCT
- Votorantim invested US\$ 40 MM in biotechnology in the last 4 years developing 15 transgenic sugarcane varieties

Biofuels framework for innovation

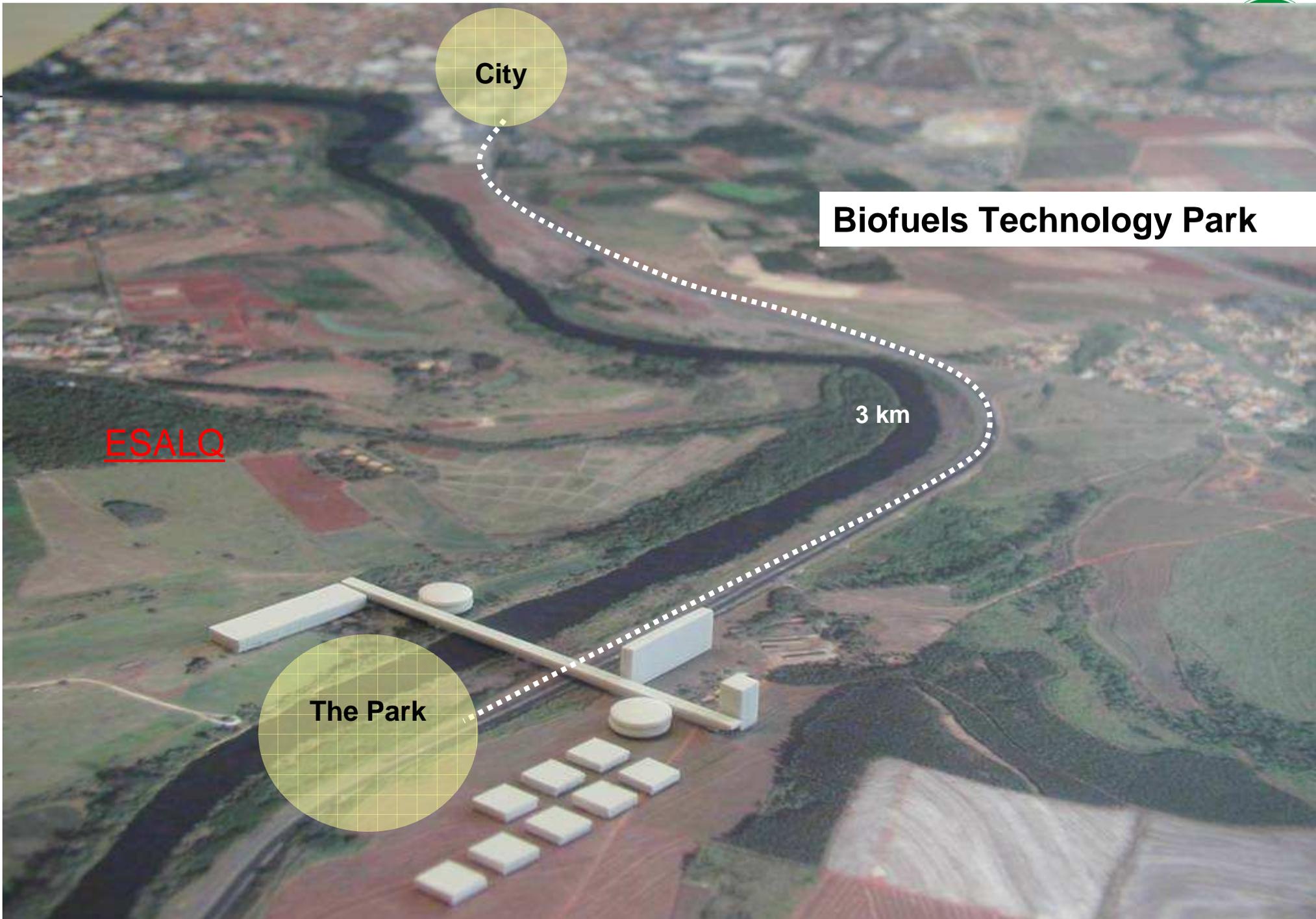




APLA
PIRACICABA
BRASIL

Arranjo Produtivo Local do Alcool da Região do Piracicaba
Piracicaba Regional Ethanol Cluster
Arreglo Productivo Local del Alcohol de la Región del Piracicaba

Biofuels Technology Park @ Piracicaba, SP



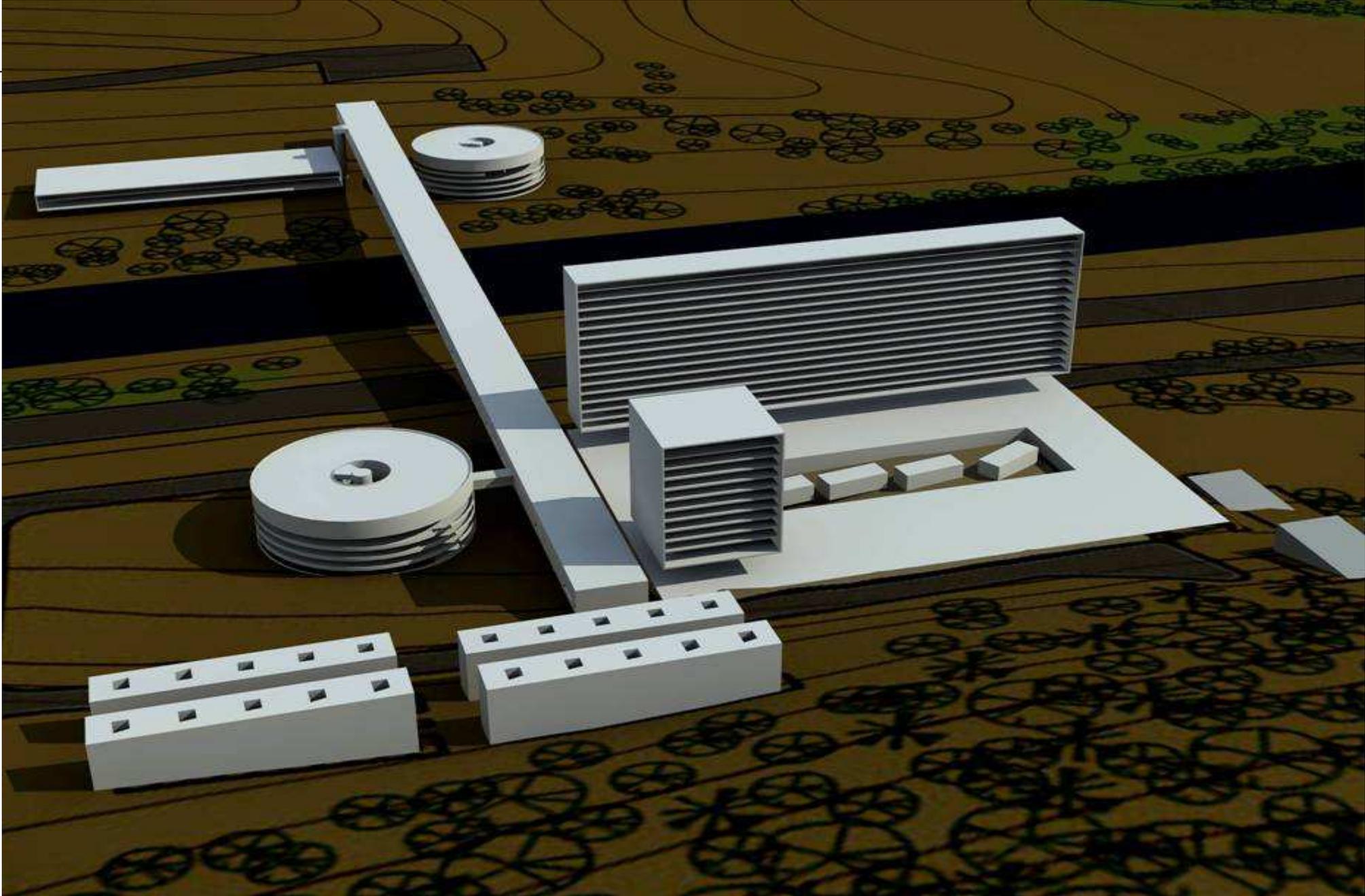
City

Biofuels Technology Park

ESALQ

3 km

The Park





Concluding remarks - Four pillars on ethanol competitiveness

1/2

- **Need for a global market for biofuels**
- **Improving the logistics**
- **Planning the sugar cane expansion sustainably**
- **Innovation**



Deploying the global opportunities – can't afford not to have... 2/2

Concentration and concerted efforts: focus and scale

Continuity: 30 years of investments worthwhile – the Brazil case

Complementarity: bioenergy sources and expertise – need for an interdisciplinary approach

Commitment: to make a change

Coordination